

FRANK ANTHONY ZAPATA

COPYWRITER

✉ frankanthonyzapata@gmail.com 📞 (916) 990-3964 🌐 www.frankzapata.com [in linkedin.com/in/frankzapata](https://www.linkedin.com/in/frankzapata)

WORK EXPERIENCE

COPYWRITER

Deutsch LA | AUG 2025 - PRESENT

- Ideate, pitch, develop, and write copy across all 360° campaign touchpoints from concept to completion.
- CLIENTS: *REAL CALIFORNIA MILK, CLAMATO*

COPYWRITER

Conill Advertising | OCT 2024 - AUGUST 2025

- Ideate, pitch, develop, and write copy across all 360° campaign touchpoints from concept to completion.
- CLIENTS: *BURGER KING, MEXICAN NATIONAL TEAM (MNT)*

COPYWRITER/CREATIVE SERVICES

TelevisaUnivision | 02/2022 -OCT 2024

- Ideate, pitch, develop, and write copy across all 360° campaign touchpoints from concept to completion.
- Stay current with industry best practices, emerging trends, and technological advancements in AI tools such as ChatGPT and Gamma.
- CLIENTS INCLUDE: *MCDONALD'S, FORD, SOCAL TOYOTA, COPA AMERICA, GOLD CUP, FLEX ALERT, DISNEYLAND, TAPATIO, ADRIANA'S INSURANCE, ISDIN, LOS DEFENSORES, AND MORE.*

WRITER/CREATIVE SERVICES

Univision | 09/2021 -02/2022

- Coordinated with creative team in the execution of campaigns, concepts, and copy.
- Tracked and maintained creative department projects and their contributions of over 30 million + in revenue and follow through on project deliverables.
- Participated in brainstorming sessions with creative and account executives to discuss, create, and execute client needs.

PARTICIPANT, THE EXCELLENCE PROGRAM

Endeavor | 2021

- Chosen as a top candidate for the Resume Book program aimed to provide aspiring entertainment industry professionals with insights, information and tools to help them enter, succeed and make change in today's industry.
- Completed 70 lessons including 28 live sessions to enhance a professional knowledge and understanding of the industry.
- Participated in livestream conversations and workshops with industry leaders, completed weekly assessments, daily post-class assignments, and engaged with fellow participants through discussion boards.

INTERN, WRITER

California State University, Northridge | 01/2020 - 05/2020

- Wrote early drafts on technology adoption in K-12. after collecting data reports involving the lack of privacy among younger students.
- Examined insights and the implementation of programs in the EdTech industry and reported back to the Doctor and founder of the NSF grant team.
- Developed social media concepts for the team.

EDUCATION

BACHELOR OF SCIENCE:

MARKETING

2020

California State University, Northridge

COPYWRITING

2020 - 2021

The Book Shop - School for Ads

DIGITAL MARKETING

2022

Yale School Of Management Executive Education

SKILLS

- Copywriting
- Spanish (Fluent)
- Campaign Development
- Branding & Messaging
- Marketing
- Microsoft Office Suite
- Google Workspace
- Social Media
- Report Preparation
- Final Cut Pro
- Public Speaking
- YouTube

AWARDS

2022 One Show Young Ones Brief Gold Pencil
- Integrated

2023 Telly Awards - Univision LA Bronze Winner
Branding - Local TV